



SWITCH AND SAVE

Trade In

GENEREROUS PRICE INCENTIVES
ARE NOW AVAILABLE FOR THE
REPLACEMENT OF COMPETITIVE
PRODUCTS WITH
FORTINET APPLIANCES

END USER VERSION
EMEA REGION

Now is the time to consider Fortinet's new portfolio of high-performance integrated security appliances. Throughout 2011, by replacing competitive products with Fortinet appliances, you will receive generous discounts.

What does this mean for you?

Get 38%
on hardware or bundle*

Get 30%
on FortiCare service contracts

Recommended discounts and are subject to distributor's pricing policy and participation

*Bundle Includes:

/// Hardware return & replace, Firmware upgrades,
8x5 enhanced support, Anti-virus, IPS, Web filtering,
Anti-spam

OR

/// Hardware unit, advanced hardware replacement (NBD),
Firmware upgrades, 24X7 comprehensive support, AV, IPS,
WF and AS BDL multi-year are not eligible.

Please check terms & conditions and purchase order information.



Replacement Program: Certificate of Destruction (COD)

Program terms & conditions apply.

The following COD is to be completed by the end-user purchasing Fortinet products pursuant to this promotion.

I hereby agree to remove the below mentioned competitive product from use at my premises and legally dispose of it shortly after receiving products from Fortinet's authorized reseller.

The following competitive product(s) are being replaced (please print in black UPPERCASE letters):

Competitive Product Name	Competitive Serial Number	Quantity

The following Fortinet product(s) will be purchased to replace the competitive product(s):

Fortinet Product Model Name	SKU	Quantity

The following end-user is replacing their current security appliance for a Fortinet security appliance:

End-User company name	Address, city, state, zip	Website / URL	Phone

By signing this form, the undersigned represents that he/she has the authority to execute this form and to bind the company ("end-user") regarding the subject matter contained herein. End-user acknowledges and agrees that in exchange for the promotional pricing offered by the FortiPartner, end-user will (i) provided sufficient information for Fortinet to verify that end-user currently owns competitive products, (ii) properly destroy or dispose of the competitive product listed herein upon receipt, or shortly thereafter, of the Fortinet products, (iii) and does certify that the information provided pursuant to this form is true and accurate.

If any statements made in this COD are found to be untrue, in addition to any other remedies Fortinet may have, Fortinet reserves the right to invoice the end-user (directly and through its authorized FortiPartners), and the end-user agrees to pay, the difference between the list price of any products purchased in connection with this promotional offer and the actual sale price for such products purchased in connection with this COD.

Signatory Name (please print in black UPPERCASE letters)

Title

Company Name

Signature and Date

